



SVALINN



COMPASS
ADVISORS™

*Case
Study*



We work for our client outcomes, and we love to tell their stories.

Svalinn breeds, trains, and provides elite personal protection dogs for discriminating, security-minded clientele around the world. Founded in Kenya in 2005, the company originally offered a broad range of specialized security and advisory services, including advanced K9 protection. When Svalinn relocated to a ranch in Montana, the founders shifted their focus solely to world-class personal protection dog breeding and training.

Uniquely distinguished in the industry for its exacting program and approach, Svalinn has spent the past 15 years breeding proprietary German Shepherd, Dutch Shepherd, and Belgian Malinois bloodlines to ensure ideal genetic traits; raising puppies in a carefully controlled and structured environment to maximize temperament and sociability; and delivering comprehensive training protocols to cultivate intelligent, loyal, and obedient protection dogs. Much like the canines it



SVALINN


“BRED TO LOVE; TRAINED TO PROTECT.”

breeds, Svalinn demonstrates the success that is possible when an unswerving commitment to excellence is the driving force. Dominating the global market for personal protection canines since its inception, Svalinn has bred and trained over 300 dogs to provide service in locations around the world. And the demand continues to grow.

In March 2020, cofounder Kim Greene, then company president Holt Price, and the investor group approached Compass Advisors for guidance in the process of securing a majority equity investment to facilitate the successful exit of the founding investor group. Compass Advisors carefully considered the objectives of all 12 shareholders to manage an optimal

transaction. In what eventuated in a recapitalization, a family office invested alongside Kim Greene, who continues to lead the company today as its CEO.

“The Compass Advisors team took on a very challenging task with the recapitalization of our business,” says Greene. “From start to finish, they demonstrated the highest level of professionalism, from diving in to truly understand our unique market, to drafting the Confidential Information Memorandum (CIM) — leaving no stone uncovered — to the final closing transaction. I could not recommend Compass Advisors more highly. I am grateful beyond measure for their attention to detail and patience throughout the process.”



“Our focus is on developing loving and faithful companion dogs that are also exceptional deterrents to a would-be threat, and instant protectors should you or your family ever be in imminent danger.”

Compass Advisors will be your
guide in the M&A landscape,
where every decision counts.



Compass-Advisors.com

1610 Ellis Street Suite 3B
Bozeman, MT 59715

P. 406.282.6000